#### **Teams**

- A group is not a team
- Working in a team is hard work
- Openness and vulnerability issues
- Personal agenda and poor social skills issues
- Communication issues

# Some Reasons Why People Join Groups

- Security
- Status
- · Self-esteem
- Affiliation
- Power
- · Goal Achievement
- · Common Interests

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#### An Effective Team

- Exerts sufficient effort to get the job done well
- Brings knowledge and skills to bear on work
- Employs task appropriate performance strategies
- Share a mental model involving the task, expectations, knowledge, attitudes, and behaviors.

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#### An Effective Team

- Shared Attitudes (Cannon-Bower, Tannenbaum, Salas, & Volpe, 1995) have a direct impact on team interaction processes and team effectiveness.
- Important attitudes:
  - Collective orientation (Driskell & Salas, 1992)
     the shared capacity to take others' behavior into account during team interactions.
  - Collective efficacy
     — the shared belief on the team's collective ability.

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# Motivation and Satisfaction in Teams

- Higher in small groups
- · Higher when many skills are utilized
- · Higher when work in meaningful
- Higher when the group experiences autonomy
- · Higher when feedback is positive

#### Cohesiveness in Teams

- · Time spent together
- External threat
- Group size
- · Severity of initiation
- · Previous successes
- Cohesion is related to team functioning when the team is well trained and is goal oriented. Also, high cohesiveness enables team members to flexible and adapt to different demands.

# Other Factors That May Affect Team Performance

- Social Loafing- defused responsibility may cause people to not to work very hard
- Individual Dominance- may lead to group astray.
- Groupthink (Janis, 1972)

   people become too likeminded
- · Too Much Conflict
- Poor Communication

### **Sustaining Performance**

- Important tasks activities in a group
  - Initiating (offering new ideas)
  - Seeking information
  - Giving information
  - Clarifying
  - Summarizing

### **Sustaining Performance**

- Important maintenance behaviors
  - Encouraging
  - Harmonizing
  - Setting standards and expectations
  - Cooperating
  - Participating in group activities

#### Teams-- Hackman

- A team
  - Involves a real group
  - There are group tasks to perform
  - Team exist in the organizational context
- Effective Teams
  - Team perform according to its customers' expectations
  - The social process enhances the members' capability to work together interdependently in the future
  - The team experience contributes positively to learning and well-being of its members

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# in Successful Teams

(Yeatts and Hyten, 1998)

- · Communication: frank, continuous and regular
- Conflict: is mostly beneficial in nature
  - Beneficial—members have opposing ideas but are motivated to understand the views of others
  - Competitive—the opposing team members are mainly interested in winning the argument
- Cohesion is based on attraction to the task and to attraction to the members of the team.
  - Cohesion is generally good for teams. However, groupthink can be a problem in likeminded teams.

# Interpersonal Processes in Successful Teams

(Yeatts and Hyten, 1998)

 Trust: Team members that have low trust tend to believe that alternatives presented by others are designed to benefit only certain members of the team.

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# Organizational Strategies for Effective Teams

- · Team direction
  - Challenging
  - Consequential
  - Clear but not too clear
- · Team structure
  - Motivating task
  - Good mix of members- not too similar nor too different
  - Good work norms
     – these norms must be established early

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### Organizational Strategies

- Reward system appropriate for teams— too much focus on individual performance will affect team performance
- Available expert coaching
  - For social problems
  - For knowledge and skills
  - For performance strategies

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### **Decisions in Groups**

- Potential advantages of group decisions:
  - More information
  - More alternatives are examined
  - Understanding and acceptance
  - Commitment
- Potential disadvantages:
  - Pressure to conform
  - Domination by a small minority
  - Decisions take longer
  - Difficulty with the integration of differing perspectives

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### Team Development

- Team formation—seeking information
  - Interpersonal issues, social ambiguities are resolved
  - Basic nature of the team, climate, group norms, goals, what is rewarded
- Task Compilation
  - Individual demonstration of competencies also involves identifying learning needs
  - Individuals must first achieve task mastery before they can focus attention of team performance

Team Development

- Role Compilation
  - Role identification and individual responsibility, who they interact with, when they perform certain acts to ensure coordination
  - Negotiation of roles and responsibilities
- Team Compilation
  - Development of social network
  - Development of adaptation strategies

Personality & Team Effectiveness

- Barrick, Stewart, Neubert, & Mount (1998)
- Team that were higher in:
  - Conscientiousness
  - Mental Ability
  - Agreeableness
  - Emotional Stability
  - Extraversion
- received higher supervisory ratings for team performance.

### Personality & Teams

- Teams that were higher in
  - Mental Ability
  - Emotional Stability
  - Extraversion
- were more likely to work cooperatively over time.

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### Big Five Personality Traits

- Extraversion- outgoing, sociable, assertive
- Agreeableness– good-natured, trusting, cooperative
- Conscientiousness
   – responsible, dependable, persistent
- · Emotional Stability- Unworried, secure, relaxed
- · Openness- imaginative, curious, broad-minded

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## Characteristics of Excellent Teams (Larson & Lafasto, 1989)

- Clear, elevating goals
- Result driven structure— an appropriate structure for the task at hand
- · Competent team members
  - Technically
  - Interpersonally
- Unified commitment

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### Characteristics of Teams

- Collaborative climate– honesty, openness, respect
- Standards of excellence
- External support and recognition
- Principled leadership

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### Disruptive Behaviors

- · Being overly aggressive
- · Withdrawing and refusing to cooperate
- · Horsing around too much
- Talking too much about irrelevant matters
- Competing too much for attention
- Holding grudges
- · Animosity toward other members

As hostilities escalate in a group communication decreases

Some Common Problems With Team Members

- The whiner or complainer
- The jealous one
- The reluctant participant
- Talkative team member
- The passive-aggressive one
- · Dominant team member
- The angry or mean team member

### Some Positive Attitudes

- · Speak you mind
- · Be open and honest
- Be responsible and think globally
- Let others contribute
- · Listen carefully
- Be respectful of others
- Share responsibility for solving the problem

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### Attitudes

- Keep emotions under control
- Do not dominate the conversation
- Keep in mind that finding a good solution is more important than winning
- Do not dismiss radically different solutions too quickly
- Survey the alternatives before arriving on a solution