



BRAND	VENDORS	CASEGOODS FOB DEST %	SEATING FOB DEST %	CASEGOODS INSTALLED %	SEATING INSTALLED %	TERRITORY RESTRICTIONS	FUEL SURCHARGE
AUGUST SEATING	Bill Warren Office		40		40	No	
BERCO	Scott Rice	55 < \$150K 58 > \$150K	55 < \$150K 58 > \$150K	52 < \$150K 55 > \$150K	52 < \$150K 55 > \$150K	No	
	Workspace Resource	54.5		51.5		No	
BEST RITE	Copelin's	40		40		No	
	School Specialty	41				No	
BODYBUILT	Corporate Express		51.5		51.5	No	
BRETFORD	Bill Warren Office	48	48	48	48	No	
	Corporate Express	45	45	40	40	No	
	Workplace Resource of OKC	48	48	48	48	No	Per order
BUDGET PANEL	Corporate Express	58	58	56	56	No	
BURROUGHS	Scott Rice	52		50		No	\$150 per order
Cabot Wrenn	Scott Rice	54.58	54.58	51.58	51.58	No	13.5% of Com Net Price
	Southwestern Stationers	51	51	50	50	No	
CAMPBELL CONTRACT	Scott Rice	45	45	43	43	No	
CAROLINA BUSINESS FURNITURE	Corporate Express	50	50	48	48	No	
	Scott Rice	52	52	50	50	No	1% of Net
CARTWRIGHT	Bill Warren Office		45		45	No	
CHARLES ALLEN	Interiors for Business	45	45	42	42	No	1.5%
	Spaces, Inc.	45	45	42	42	No	
CHERRY MAN CASE GOODS	Southwestern Stationers	55		55		No	

BRAND	VENDORS	CASEGOODS FOB DEST %	SEATING FOB DEST %	CASEGOODS INSTALLED %	SEATING INSTALLED %	TERRITORY RESTRICTIONS	FUEL SURCHARGE
CHROMCRAFT	L&M Office	59	59	57	57	No	
CLARIDGE	Corporate Express		40		40	No	
	Southwestern Stationers	40		40		No	
CLARIN	School Specialty	41				No	
	Southwestern Stationers	45		45		No	
	Workspace Resource		50		47	No	
CLASSROOM SELECT	School Specialty	20		10		No	
COMMUNITY	Southwestern Stationers	50		50		No	
	Workspace Resource	49.5	49.5	46.5	46.5	No	
CRAMER	Corporate Express	53	53	53	53	No	
DARAN	Southwestern Stationers	50		50		No	
EGAN VISUAL	Corporate Express	40		40		No	
	Workplace Resource of OKC	43	43	43	43	No	
ERG	L&M Office	48	48	45	45	No	
ERGONOMIC CONCEPTS	Corporate Express	55		55		No	
EXPANSION (TEKNION)	Bill Warren Office	64		62		No	Under \$20,000 5% of List
FAIRFIELD	Interiors for Business	52	52	50	50	No	
	L&M Office	49	52	46	50	No	
FALCON	Scott Rice	52	52	48	48	No	
FIREKING	Corporate Express	52.5		47		No	
	Interiors for Business	52		52		No	
	Scott Rice	57	57	55	55	No	

BRAND	VENDORS	CASEGOODS FOB DEST %	SEATING FOB DEST %	CASEGOODS INSTALLED %	SEATING INSTALLED %	TERRITORY RESTRICTIONS	FUEL SURCHARGE
FIRST OFFICE	Scott Rice	57	57	55	55	No	
	Workplace Resource of OKC	58	58	56	56	No	
FIXTURES	Interiors for Business	50	50	50	50	No	
	L&M Office	51	51	45	45	No	
	Scott Rice	51-54	51-54			No	
	Southwestern Stationers	51	51	50	50	No	
FLEETWOOD	Copelin's	35		32		No	
FLEXSTEEL	Fenton Office	44	44	42	42	No	17% of freight amount
FUNITURE LAB	Bill Warren Office	35	35	25	25	No	
	Southwestern Stationers		4		45	No	
GEN. FIREPROOF	Copelin's	52	50	50	45	No	
GLOBAL <i><u>E&amp;I CONTRACT</u></i> <i><u>#CNR01097</u></i>	Bill Warren Office	See Global Pricing Schedule	See Global Pricing Schedule	See Global Pricing Schedule	See Global Pricing Schedule	No	
	Copelin's	60	60	55	55	No	
	Scott Rice	See Global Pricing Schedule	See Global Pricing Schedule	See Global Pricing Schedule	See Global Pricing Schedule	No	
	Workplace Resource of OKC	50	50	48	48	No	
GORDON INTERNATIONAL	Southwestern Stationers		45		45	No	
GREAT OPENINGS	Scott Rice	65	65	60	60	No	
	Workplace Resource of OKC	69	69	66	66	No	
GUNLOCKE <i><u>E&amp;I CONTRACT</u></i> <i><u>#CNR01172</u></i>	Scott Rice	52	52	48	49	No	

BRAND	VENDORS	CASEGOODS FOB DEST %	SEATING FOB DEST %	CASEGOODS INSTALLED %	SEATING INSTALLED %	TERRITORY RESTRICTIONS	FUEL SURCHARGE
HALE BOOKCASES	Scott Rice	50		45		No	
HARPERS SYSTEMS	L&M Office	See Kimball Pricing Schedule	See Kimball Pricing Schedule	See Kimball Pricing Schedule	See Kimball Pricing Schedule	No	
HARPERS FILING	L&M Office	See Kimball Pricing Schedule	See Kimball Pricing Schedule	See Kimball Pricing Schedule	See Kimball Pricing Schedule	No	
HAWORTH SYSTEMS	Vater's of OKC	See Haworth Pricing Schedule	See Haworth Pricing Schedule	See Haworth Pricing Schedule	See Haworth Pricing Schedule	No	
	Workspace Resource	See Haworth Pricing Schedule	See Haworth Pricing Schedule	See Haworth Pricing Schedule	See Haworth Pricing Schedule	No	
HAWORTH CASEGOODS	Vater's of OKC	See Haworth Pricing Schedule	See Haworth Pricing Schedule	See Haworth Pricing Schedule	See Haworth Pricing Schedule	No	
	Workspace Resource	See Haworth Pricing Schedule	See Haworth Pricing Schedule	See Haworth Pricing Schedule	See Haworth Pricing Schedule	No	
HERMAN MILLER	Workplace Resource of OKC	See Herman Miller Pricing Schedule	See Herman Miller Pricing Schedule	See Herman Miller Pricing Schedule	See Herman Miller Pricing Schedule	No	
HICKORY LEATHER	Southwestern Stationers		55		55	No	
	Workspace Resource		55.5		52.5	No	
HIGH POINT	Core Office Furniture	56	56	56	56	No	\$50 for greater than 50 lbs.
HON	Core Office Furniture	56	56	53	53	No	
	Corporate Express	56	56	53	53	No	
	Fenton Office	56	56	53	53	No	
	L&M Office	56	56	53	53	No	
HOWE	L&M Office		51		45	No	
	Scott Rice	52		48		No	
HUMAN CARE	L&M Office	48	48	45	45	No	

ICEBERG	Bill Warren Office	50	50	50	50	No	
BRAND	VENDORS	CASEGOODS FOB DEST %	SEATING FOB DEST %	CASEGOODS INSTALLED %	SEATING INSTALLED %	TERRITORY RESTRICTIONS	FUEL SURCHARGE
INDIANA DESK	Scott Rice	54	54	52	52	No	
	Southwestern Stationers	50	50	50	50	No	
INTEGRA	Scott Rice		54.5		51.5	No	
INWOOD	Workspace Resource	55.5	55.5	52.5	52.5	No	
IOA	L&M Office	42	42	40	40	No	
	Scott Rice	45	45	43	43	No	
ISE	Workplace Resource of OKC	51		49		No	
JASPER DESK	Copelin's	54	54	51	51	No	
	L&M Office	56	56	53	53	No	
JASPER SEATING	Copelin's	60	60	55	55	No	
	Core Office Furniture	60	60	55	55	No	2% of product total
JOFCO	Scott Rice	61.48	61.48	58.48	58.48	No	
JSI	Southwestern Stationers	50	50	50	50	No	
KFI	Corporate Express	55	55	50	50	No	
	Fenton Office	52	52	50	50	No	
KIMBALL	L&M Office	See Kimball Pricing Schedule	See Kimball Pricing Schedule	See Kimball Pricing Schedule	See Kimball Pricing Schedule	No	1% of Net
	Office Interiors	See Kimball Pricing Schedule	See Kimball Pricing Schedule	See Kimball Pricing Schedule	See Kimball Pricing Schedule	No	1% of Net
	Vater's of OKC	See Kimball Pricing Schedule	See Kimball Pricing Schedule	See Kimball Pricing Schedule	See Kimball Pricing Schedule	No	1% of Net
KNOLL	L&M Office	See Knoll Pricing Schedule	See Knoll Pricing Schedule	See Knoll Pricing Schedule	See Knoll Pricing Schedule	No	

	Spaces, Inc.	See Knoll Pricing Schedule	See Knoll Pricing Schedule	See Knoll Pricing Schedule	See Knoll Pricing Schedule	No	
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BRAND	VENDORS	CASEGOODS FOB DEST %	SEATING FOB DEST %	CASEGOODS INSTALLED %	SEATING INSTALLED %	TERRITORY RESTRICTIONS	FUEL SURCHARGE
KRUEGER INTL (K1)	KI	51	51	47	47	No	
KRUG	Interiors for Business	52	52	51	51	No	1.5%
KT	L&M Office	48	48	45	45	No	
KWIK FILE	Core Office Furniture	49	49	4	4	No	8%
LACASSE	Workspace Resource	50	50	47	47	No	
LA-Z BOY	Corporate Express	57	57	55	55	No	2.5%
	L&M Office	57	57	54	54	No	
	Southwestern Stationers	57	57	57	57	No	
LA-Z BOY HEALTHCARE	L&M Office	54	54	50	50	No	
	Southwestern Stationers	54	54	50	50	No	
LOEWENSTEIN	Coplein's	55	55	52	52	No	
MAYLINE	Coplein's	50	50	50	50	No	
	Corporate Express	50	50	48	48	No	
	Interiors for Business	51	51	51	51	No	
	Scott Rice	51	51	40	40	No	\$100 Min 3% of List
MITYLITE	Mity-Lite	See Mity-Lite Pricing Schedule	See Mity-Lite Pricing Schedule	See Mity-Lite Pricing Schedule	See Mity-Lite Pricing Schedule	No	
NATIONAL	Fenton Office	55	55	52	52	No	
	L&M Office	59	59	*56	*56	No	
				*Installed pricing is for all Seating and Casegoods. Systems & Modular furniture will require additional installation charges to be	*Installed pricing is for all Seating and Casegoods. Systems & Modular furniture will require additional installation charges to be		



QUARTET	Interiors for Business	50	50	48	48	No	1.5%
BRAND	VENDORS	CASEGOODS FOB DEST %	SEATING FOB DEST %	CASEGOODS INSTALLED %	SEATING INSTALLED %	TERRITORY RESTRICTIONS	FUEL SURCHARGE
RIGHT ANGLE PROD.	Southwestern Stationers	50		50		No	
RIVERIA	Core Office Furniture	60	60	55	55	No	
ROYAL SEATING	Bill Warren Office		50		50	No	
SCHWAB FIRE	Core Office Furniture	58	58	55	55	No	
SENTRY	Bill Warren Office	40		40		No	
SICO, INC	School Specialty	20		10		No	
SITMATIC	Interiors for Business	53	53	50	50	No	
	Workspace Resource		55.5		52.5	No	
SIT ON IT	Workplace Resource of OKC		52.5		50	No	
SPACESAVER	Southwest Solutions Group	See Spacesaver Pricing Schedule	See Spacesaver Pricing Schedule	See Spacesaver Pricing Schedule	See Spacesaver Pricing Schedule	No	
SPARCO	Southwestern Stationers	45	45	45	45	No	
SPEC	Coplein's	53	53	50	50	No	
SPECTRUM	Spectrum Industries	*44	*44	**37	**37	No	***see note
		*44% discount includes freight * inside delivery. Final destination should have either truck height loading dock or fork lift. If not, please note on all requisitions/PO so vendor can deliver with a lift gate delivery truck.	*44% discount includes freight * inside delivery. Final destination should have either truck height loading dock or fork lift. If not, please note on all requisitions/PO so vendor can deliver with a lift gate delivery truck.	**37% discount includes freight, inside delivery and installation. All debris & packaging materials will be broken down and placed in the dumpster on site. Additional charges will be applied per delivery for removal of packaging material from the site.	**37% discount includes freight, inside delivery and installation. All debris & packaging materials will be broken down and placed in the dumpster on site. Additional charges will be applied per delivery for removal of packaging material from the site.		*** Discounts will be applied to current catalog and piece list, including any supplemental catalogs and price lists in effect.

ST. TIMOTHY	L&M Office	55	55	53	53	No	
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BRAND	VENDORS	CASEGOODS FOB DEST %	SEATING FOB DEST %	CASEGOODS INSTALLED %	SEATING INSTALLED %	TERRITORY RESTRICTIONS	FUEL SURCHARGE
STEELCASE <i>E&amp;I CONTRACT</i> #CNRO1146	Scott Rice	See E&I Steelcase Pricing Schedule	See E&I Steelcase Pricing Schedule	See E&I Steelcase Pricing Schedule	See E&I Steelcase Pricing Schedule	No	
STELTAR PARTNERS	Scott Rice	40	40	30	30	No	
SYLEX	Interiors for Business		55		53	No	
SUNWAY	Bill Warren Office	50		45		No	
SURFACE TECH	Corporate Express	50		50		No	
	Workspace Resource		54.5		51.5	No	
SURFACE WORKS	Vater's of OKC	50	50	40	40	No	
TEKNION ABILITY	Bill Warren Office	65		62		No	Under \$20,000 5% of List
TEKNION ALTOS	Bill Warren Office	63		58		No	Under \$20,000 5% of List
TEKNION BOULEVARD	Bill Warren Office	62		58		No	Under \$20,000 5% of List
	Southwestern Stationers	62		58		No	
TEKNION DISTRICT	Southwestern Stationers	50		50		No	
TEKNION EXPANSION	Southwestern Stationers	60		60		No	
TEKNION FILING & STORAGE	Bill Warren Office	60		55		No	Under \$20,000 5% of List
	Southwestern Stationers	55		55		No	
TEKNION GLOBAL	Southwestern Stationers	55	55	55	55	No	

TEKNION IE	Bill Warren Office	65		62		No	Under \$20,000 5% of List

BRAND	VENDORS	CASEGOODS FOB DEST %	SEATING FOB DEST %	CASEGOODS INSTALLED %	SEATING INSTALLED %	TERRITORY RESTRICTIONS	FUEL SURCHARGE
TEKNION LEVERADGE	Bill Warren Office	65		62		No	Under \$20,000 5% of List
	Southwestern Stationers	62		62		No	
TEKNION LEDGER	Southwestern Stationers	45		45		No	
TEKNION MARKET PLACE	Southwestern Stationers	50		50		No	
TEKNION SEATING	Bill Warren Office		57		55	No	Under \$20,000 5% of List
	Southwestern Stationers		57		57	No	
TEKNION TABLES	Southwestern Stationers	50		50		No	
TEKNION TFS	Southwestern Stationers	68		68		No	
TEKNION TOS	Bill Warren Office	68		65		No	Under \$20,000 5% of List
TEKNION TRANSIT	Bill Warren Office	68		65		No	Under \$20,000 5% of List
TEKNION WOOD	Bill Warren Office	60		55		No	Under \$20,000 5% of List
	Southwestern Stationers	60		55		No	
TEKNION XPRESS	Southwestern Stationers	60	60	60	60	No	
TELLUS (PAOLI)	L&M Office	56	56	*54	*54	No	
				*Installed pricing is for all Seating and Casegoods. Systems & Modular furniture will require additional installation charges to be quoted per project.	*Installed pricing is for all Seating and Casegoods. Systems & Modular furniture will require additional installation charges to be quoted per project.		

THOMPSON WOOD	School Specialty	10		5		No	
TIFFANY	Interiors for Business	52	52	50	50	No	

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TRENDWAY	Interiors for Business	52	52	50	50	No	1.5%
TRIAD	Interiors for Business	53	53	52	52	No	
TRINITY	Southwestern Stationers		50		50	No	
UNITED CHAIR	Southwestern Stationers		56		56	No	
VERSTEEL	Scott Rice	50	50	45.5	45.5	No	2%
	Workplace Resource of OKC	49	49	45	45	No	1%
VIA	Bill Warren Office		52		52	No	
	Copelin's		54		52	No	2%
VIRCO	Fenton Office		50		50	OSU- STILLWATER ONLY	
	VIRCO* *A minimum order of \$2500 per purchase order, per location is required for Virco Full Service		65		55	No	
WATSON DESKING	Interiors for Business	55		55		No	
WHITEHALL	Interiors for Business	52	52	52	52	No	
WRIGHT-LINE	Wright-Line	11.5				No	

**FOB DEST %: DELIVERED TO RECEIVING SECTION ONLY (TAILGATE)**

**INSTALLED %: VENDOR DELIVERES, UNCRATES, SETS-UP AND INSTALLS, AND REMOVES ALL SHIPPING MATERIALS WHEREVER THE ORDERING AGENCY DESGINATES.**

