

# HAWORTH®

FOB DESTINATION PRICING: F051352

Product Included	Super Class	Lead Time	List Amount	End User Discount	Inst.
ACCOLADE/ COMF 28 NW/ MONACO/ SYS 58	IA	N	\$50,000	61.000	N
ACCOLADE/ COMF 28 NW/ MONACO/ SYS 58	IA	R	\$1 or more	57.000	N
ADAPTABLE COMPONENTS (WRKSUR, UP STOR, LIGHTING)	CA	N	\$100,000	68.000	N
ADAPTABLE COMPONENTS (WRKSUR, UP STOR, LIGHTING)	CA	N	>\$100,000	68.000	N
ADAPTABLE COMPONENTS (WRKSUR, UP STOR, LIGHTING)	CA	R	\$1 or more	61.000	N
BOOGIE BOARD	YB	N	\$25,000	40.000	N
CASTELLI	UA	N	\$25,000	40.000	N
COMFORTO 28 WOOD	KA	N	\$50,000	56.000	N
COMFORTO 28 WOOD	KA	R	\$1 or more	54.000	N
COMPOSE	BC	N	\$100,000	58.000	N
CROSSINGS	TB	N	\$25,000	54.000	N
EUROPEAN COLLECTION	UE	N	\$25,000	40.000	N
IF SYSTEMS	IF	N	\$100,000	68.000	N
IF SYSTEMS	IF	R	\$1 or more	53.000	N
IMPROV, COMFORTO 12	JA	N	\$50,000	56.000	N
IMPROV, COMFORTO 12	JA	R	\$1 or more	54.000	N
INSTALLATION TOOLS	ZA	N/R	\$1 or more	0.000	N
JUMP STUFF	YA	N	\$25,000	40.000	N
KINETICS/ TEMPO/ TACTICS/ PLANES	TA	N	\$25,000	57.000	N
KINETICS/ TEMPO/ TACTICS/ PLANES	TA	R	\$1 or more	53.000	N
LOCKS	HA	N/R	\$1 or more	68.000	N
LOOK (SIT10)	S10	N	\$50,000	54.000	N
LOOK (SIT10)	S10	R	\$1 or more	54.000	N
ORLANDO, TRIPOLI, ENTROPY, PROFILE, SERIES K, YORK, MSTR	RA	N	\$25,000	51.000	N
ORLANDO, TRIPOLI, ENTROPY, PROFILE, SERIES K, YORK, MSTR	RA	R	\$1 or more	41.000	N
PLACES SYSTEMS (NW & WT)	BA	N	\$100,000	68.000	N
PLACES SYSTEMS (NW & WT)	BA	N	>\$100,000	68.000	N
PLACES SYSTEMS (NW & WT)	BA	R	\$1 or more	61.000	N

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PLACES SYSTEMS (WOOD)	DA	N	\$100,000	51.000	N
PLACES WOOD CASEGOODS	OA	N	\$25,000	51.000	N
PLACES WOOD CASEGOODS	OA	R	\$1 or more	41.000	N
PREMISE AND X-SERIES FILES	FM	N	\$50,000	62.000	N
PREMISE AND X-SERIES FILES	FM	R	\$1 or more	54.000	N
PREMISE ENHANCED(DO NOT USE)	FE	N	\$100,000	64.000	N
PREMISE ENHANCED(DO NOT USE)	FE	R	\$1 or more	53.000	N
PREMISE PEDS	FB	N	\$100,000	64.000	N
PREMISE PEDS	FB	R	\$1 or more	53.000	N
PREMISE SYSTEMS	FA	N	\$100,000	64.000	N
PREMISE SYSTEMS	FA	R	\$1 or more	53.000	N
RACE	EA	N	\$100,000	64.000	N
RACE	EA	R	\$1 or more	53.000	N
SEATING FABRIC	LA	N	\$50,000	61.000	N
SEATING FABRIC	LA	R	\$1 or more	57.000	N
SYSTEMS FABRIC	GA	N	\$100,000	68.000	N
SYSTEMS FABRIC	GA	N	>\$100,000	68.000	N
SYSTEMS FABRIC	GA	R	\$1 or more	61.000	N
TAS SEATING	IM	N	\$50,000	56.000	N
TAS SEATING	IM	R	\$1 or more	54.000	N
UNIGROUP SYSTEMS (NW & WT)	AA	N	\$100,000	68.000	N
UNIGROUP SYSTEMS (NW & WT)	AA	N	>\$100,000	68.000	N
UNIGROUP SYSTEMS (NW & WT)	AA	R	\$1 or more	61.000	N
UNIGROUP TOO PANELS	AC	N	\$100,000	68.000	N
UNIGROUP TOO PANELS	AC	N	>\$100,000	68.000	N
UNIGROUP TOO PANELS	AC	R	\$1 or more	61.000	N
V-SERIES FILES AND PEDS	VS	N	\$50,000	62.000	N
V-SERIES FILES AND PEDS	VS	R	\$1 or more	54.000	N
VANCOUVER (FREESTANDING)	RB	N	\$25,000	51.000	N
VANCOUVER (FREESTANDING)	RB	R	\$1 or more	41.000	N
VANCOUVER (PANEL HUNG)	DB	N	\$25,000	51.000	N
VANCOUVER (PANEL HUNG)	DB	R	\$1 or more	41.000	N
VERY SEATING LINE	VY	N	\$1 or more	52.000	N
WD SEATING, CASSIS	SA	N	\$25,000	51.000	N
WD SEATING, CASSIS	SA	R	\$1 or more	41.000	N
WD SEATING, COMP, FORENZE, GALERIE,	QA	N	\$25,000	51.000	N

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TALLY, ETC					
WD SEATING, COMP, FORENZE, GALERIE, TALLY, ETC	QA	R	\$1 or more	41.000	N
X-SERIES PEDS	FP	N	\$50,000	62.000	N
X-SERIES PEDS	FP	R	\$1 or more	54.000	N
X99 SEATING	X9	N	\$50,000	56.000	N
X99 SEATING	X9	R	\$1 or more	54.000	N
ZODY	ZD	N	\$1 or more	52.000	N
ZOOEY CHU CHAIR	TD	N	\$25,000	56.000	N
ZOOEY CHU CHAIR	TD	R	\$1 or more	53.000	N
950 FILES/ PLACES FRSTD STEEL/ IF LAT FILES & PSTS	MA	N	\$50,000	62.000	N
950 FILES/ PLACES FRSTD STEEL/ IF LAT FILES & PSTS	MA	R	\$1 or more	54.000	N

Approved dealer discount based on end user discount determined by the dealer.

**Key for abbreviations:**

Lead Time column: N = Regular, R = RUSH  
 Inst. column: I = Installation Included, N = Installation Not Included

**Price Groups/Lists available for PA:**

**P01** CURRENT DOMESTIC