

HAWORTH®

INSTALLED PRICING: F051351

| Product Included | Super Class | Lead Time | List Amount | End User Discount | Inst. |
|--|-------------|-----------|-------------|-------------------|-------|
| ACCOLADE/ COMF 28 NW/ MONACO/ SYS 58 | IA | N | \$1 or more | 56.000 | I |
| ACCOLADE/ COMF 28 NW/ MONACO/ SYS 58 | IA | R | \$1 or more | 52.000 | I |
| ADAPTABLE COMPONENTS (WRKSUR, UP STOR, LIGHTING) | CA | N | \$100,000 | 63.000 | I |
| ADAPTABLE COMPONENTS (WRKSUR, UP STOR, LIGHTING) | CA | N | >\$100,000 | 63.000 | I |
| ADAPTABLE COMPONENTS (WRKSUR, UP STOR, LIGHTING) | CA | R | \$1 or more | 56.000 | I |
| BOOGIE BOARD | YB | N | \$25,000 | 35.000 | I |
| BOOGIE BOARD | YB | N | >\$25,000 | 35.000 | I |
| CASTELLI | UA | N | \$25,000 | 35.000 | I |
| CASTELLI | UA | N | >\$25,000 | 35.000 | I |
| COMFORTO 28 WOOD | KA | N | \$50,000 | 51.000 | I |
| COMFORTO 28 WOOD | KA | N | >\$50,000 | 51.000 | I |
| COMFORTO 28 WOOD | KA | R | \$1 or more | 49.000 | I |
| COMPOSE | BC | N | \$100,000 | 53.000 | I |
| COMPOSE | BC | N | >\$100,000 | 53.000 | I |
| CROSSINGS | TB | N | \$25,000 | 49.000 | I |
| CROSSINGS | TB | N | >\$25,000 | 49.000 | I |
| EUROPEAN COLLECTION | UE | N | \$25,000 | 35.000 | I |
| EUROPEAN COLLECTION | UE | N | >\$25,000 | 35.000 | I |
| IF SYSTEMS | IF | N | \$100,000 | 63.000 | I |
| IF SYSTEMS | IF | N | >\$100,000 | 63.000 | I |
| IF SYSTEMS | IF | R | \$1 or more | 48.000 | I |
| IMPROV, COMFORTO 12 | JA | N | \$50,000 | 51.000 | I |
| IMPROV, COMFORTO 12 | JA | N | >\$50,000 | 51.000 | I |
| IMPROV, COMFORTO 12 | JA | R | \$1 or more | 49.000 | I |
| INSTALLATION TOOLS | ZA | N/R | \$1 or more | 0.000 | I |
| JUMP STUFF | YA | N | \$25,000 | 35.000 | I |
| JUMP STUFF | YA | N | >\$25,000 | 35.000 | I |
| KINETICS/ TEMPO/ TACTICS/ PLANES | TA | N | \$125,000 | 52.000 | I |
| KINETICS/ TEMPO/ TACTICS/ PLANES | TA | N | >\$125,000 | 52.000 | I |

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|--|-----|-----|-------------|--------|---|
| KINETICS/ TEMPO/ TACTICS/ PLANES | TA | R | \$1 or more | 48.000 | I |
| LOCKS | HA | N/R | \$1 or more | 63.000 | I |
| LOOK (SIT10) | S10 | N | \$50,000 | 49.000 | I |
| LOOK (SIT10) | S10 | N | >\$50,000 | 49.000 | I |
| LOOK (SIT10) | S10 | R | \$1 or more | 49.000 | I |
| ORLANDO, TRIPOLI, ENTROPY, PROFILE, SERIES K, YORK, MSTR | RA | N | \$100,000 | 46.000 | I |
| ORLANDO, TRIPOLI, ENTROPY, PROFILE, SERIES K, YORK, MSTR | RA | N | >\$100,000 | 46.000 | I |
| ORLANDO, TRIPOLI, ENTROPY, PROFILE, SERIES K, YORK, MSTR | RA | R | \$1 or more | 36.000 | I |
| PLACES SYSTEMS (NW & WT) | BA | N | \$100,000 | 63.000 | I |
| PLACES SYSTEMS (NW & WT) | BA | N | >\$100,000 | 63.000 | I |
| PLACES SYSTEMS (NW & WT) | BA | R | \$1 or more | 56.000 | I |
| PLACES SYSTEMS (WOOD) | DA | N | \$100,000 | 46.000 | I |
| PLACES SYSTEMS (WOOD) | DA | N | >\$100,000 | 46.000 | I |
| PLACES WOOD CASEGOODS | OA | N | \$100,000 | 46.000 | I |
| PLACES WOOD CASEGOODS | OA | N | >\$100,000 | 46.000 | I |
| PLACES WOOD CASEGOODS | OA | R | \$1 or more | 36.000 | I |
| PREMISE AND X-SERIES FILES | FM | N | \$50,000 | 57.000 | I |
| PREMISE AND X-SERIES FILES | FM | N | >\$50,000 | 57.000 | I |
| PREMISE AND X-SERIES FILES | FM | R | \$1 or more | 49.000 | I |
| PREMISE ENHANCED(DO NOT USE) | FE | N | \$100,000 | 59.000 | I |
| PREMISE ENHANCED(DO NOT USE) | FE | N | >\$100,000 | 59.000 | I |
| PREMISE ENHANCED(DO NOT USE) | FE | R | \$1 or more | 48.000 | I |
| PREMISE PEDS | FB | N | \$100,000 | 59.000 | I |
| PREMISE PEDS | FB | N | >\$100,000 | 59.000 | I |
| PREMISE PEDS | FB | R | \$1 or more | 48.000 | I |
| PREMISE SYSTEMS | FA | N | \$100,000 | 59.000 | I |
| PREMISE SYSTEMS | FA | N | >\$100,000 | 59.000 | I |
| PREMISE SYSTEMS | FA | R | \$1 or more | 48.000 | I |
| RACE | EA | N | \$100,000 | 59.000 | I |
| RACE | EA | N | >\$100,000 | 59.000 | I |
| RACE | EA | R | \$1 or more | 48.000 | I |
| SEATING FABRIC | LA | N | \$1 or more | 56.000 | I |
| SEATING FABRIC | LA | R | \$1 or more | 52.000 | I |

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|--|----|---|-------------|--------|---|
| SYSTEMS FABRIC | GA | N | \$100,000 | 63.000 | I |
| SYSTEMS FABRIC | GA | N | >\$100,000 | 63.000 | I |
| SYSTEMS FABRIC | GA | R | \$1 or more | 56.000 | I |
| TAS SEATING | IM | N | \$50,000 | 51.000 | I |
| TAS SEATING | IM | N | >\$50,000 | 51.000 | I |
| TAS SEATING | IM | R | \$1 or more | 49.000 | I |
| UNIGROUP SYSTEMS (NW & WT) | AA | N | \$100,000 | 63.000 | I |
| UNIGROUP SYSTEMS (NW & WT) | AA | N | >\$100,000 | 63.000 | I |
| UNIGROUP SYSTEMS (NW & WT) | AA | R | \$1 or more | 56.000 | I |
| UNIGROUP TOO PANELS | AC | N | \$100,000 | 63.000 | I |
| UNIGROUP TOO PANELS | AC | N | >\$100,000 | 63.000 | I |
| UNIGROUP TOO PANELS | AC | R | \$1 or more | 56.000 | I |
| V-SERIES FILES AND PEDS | VS | N | \$50,000 | 57.000 | I |
| V-SERIES FILES AND PEDS | VS | N | >\$50,000 | 57.000 | I |
| V-SERIES FILES AND PEDS | VS | R | \$1 or more | 49.000 | I |
| VANCOUVER (FREESTANDING) | RB | N | \$100,000 | 46.000 | I |
| VANCOUVER (FREESTANDING) | RB | N | >\$100,000 | 46.000 | I |
| VANCOUVER (FREESTANDING) | RB | R | \$1 or more | 36.000 | I |
| VANCOUVER (PANEL HUNG) | DB | N | \$100,000 | 46.000 | I |
| VANCOUVER (PANEL HUNG) | DB | N | >\$100,000 | 46.000 | I |
| VANCOUVER (PANEL HUNG) | DB | R | \$1 or more | 36.000 | I |
| VERY SEATING LINE | VY | N | \$1 or more | 47.000 | I |
| WD SEATING, CASSIS | SA | N | \$100,000 | 46.000 | I |
| WD SEATING, CASSIS | SA | N | >\$100,000 | 46.000 | I |
| WD SEATING, CASSIS | SA | R | \$1 or more | 36.000 | I |
| WD SEATING, COMP, FORENZE, GALERIE, TALLY, ETC | QA | N | \$100,000 | 46.000 | I |
| WD SEATING, COMP, FORENZE, GALERIE, TALLY, ETC | QA | N | >\$100,000 | 46.000 | I |
| WD SEATING, COMP, FORENZE, GALERIE, TALLY, ETC | QA | R | \$1 or more | 36.000 | I |
| X-SERIES PEDS | FP | N | \$50,000 | 57.000 | I |
| X-SERIES PEDS | FP | N | >\$50,000 | 57.000 | I |
| X-SERIES PEDS | FP | R | \$1 or more | 49.000 | I |
| X99 SEATING | X9 | N | \$50,000 | 51.000 | I |
| X99 SEATING | X9 | N | >\$50,000 | 51.000 | I |

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|---|----|---|-------------|--------|---|
| X99 SEATING | X9 | R | \$1 or more | 49.000 | I |
| ZODY | ZD | N | \$1 or more | 47.000 | I |
| ZOOEY CHU CHAIR | TD | N | \$25,000 | 51.000 | I |
| ZOOEY CHU CHAIR | TD | N | >\$25,000 | 51.000 | I |
| ZOOEY CHU CHAIR | TD | R | \$1 or more | 48.000 | I |
| 950 FILES/ PLACES FRSTD STEEL/ IF LAT FILES & PSTS | MA | N | \$50,000 | 57.000 | I |
| 950 FILES/ PLACES FRSTD STEEL/ IF LAT FILES & PSTS | MA | N | >\$50,000 | 57.000 | I |
| 950 FILES/ PLACES FRSTD STEEL/ IF LAT FILES & PSTS | MA | R | \$1 or more | 49.000 | I |

Approved dealer discount based on end user discount determined by the dealer.

Key for abbreviations:

Lead Time column: N = Regular, R = RUSH
Inst. column: I = Installation Included, N = Installation Not Included

Price Groups/Lists available for PA:

P01 CURRENT DOMESTIC