

Daniel M. Nedelescu

BUSINESS ADDRESS

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RESEARCH AREAS

Microeconomics, Industrial Organization, Experimental and Behavioral Economics

TEACHING INTEREST

Microeconomics, Industrial Organization, Managerial Economics, Experimental and Behavioral Economics, Business Statistics, Game Theory

ACADEMIC POSITIONS

Long-term lecturer (renewable non-tenure track) – University of Oklahoma – 2018-present
Lecturer (fixed term) – University of Oklahoma – 2013-2018

EDUCATION

Purdue University, USA – **Doctor of Philosophy in Economics** – 2013
Central Michigan University, USA – **Master of Arts in Economics** – 2008
University “Politehnica”, Romania – **Master of Sciences in Mathematics** – 2005
Academy of Economics Studies, Romania – **Bachelor of Arts in Economics** – 2003

TEACHING EXPERIENCE

University of Oklahoma

ECON 5123 – Microeconomics I - (PhD level) – Fall '13, '14, '15
ECON 5033 – Managerial Economics I – (Master level) – Summer '18, Fall '17-'22
ECON 4970 – Behavioral and Experimental Economics – Fall '16, Spring '16, '17, '19-'22
ECON 4773 – Game Theory – Fall '22
ECON 4313 – Industrial Organization – Fall '13
ECON 3713 – Governmental Relations to Business – Fall '14, '21-'22, Spring '16-'22
ECON 3113 – Intermediate Microeconomics – Spring '14, '18, '22, Fall '16-'20
ECON 2843 – Business Statistics – Spring '15, Fall '15
ECON 1123 – Principles of Microeconomics – Spring '14
ECON 3880 – Direct Readings – Spring '20, '21, Fall '21
ECON 3980 – Honors Research – Spring '20, Fall '21
ECON 5940 – Research in Economic Problems – Spring '22
ECON 5960 – Readings in Selected Fields – Spring '18, '19, '21

Purdue University

ECON 252 – Principles of Macroeconomics – Lecturer; Summer '10, Spring '11
ECON 251 – Principles of Microeconomics – Instructor (review session); Fall '08
ECON 210 – Principles of Economics – Instructor (recitation); Spring '09

PUBLICATIONS

“The effects of a larger contract zone under arbitration” (with Georgia Kosmopoulou) – forthcoming – *Journal of Behavioral and Experimental Economics*

“The Impact of Strategic Agents in Two-Sided Markets (with Qihong Liu, and Gu Ji) - *Journal of Economics*, Vol. 134, 195–218 (2021)

“Alpha-Final Offer Arbitration: The Best Way to Avoid Negotiation Failure” – *Group Decision and Negotiation*, Vol. 28, 1109–1128 (2019)

“Panel Data Analysis based on Lab Evidence in Auction Market Experiments” (with G. Kosmopoulou and F. Rehbein) for "Panel Data Econometrics Volume 2: Empirical Applications", ed. M. Tsionas, Elsevier, 521-545 (2019)

WORKING PAPERS

“The effects of conventional policies on price structure and consumer welfare in a two-sided market – an economics experiment” – *under review*

“Do Marriage and Children Deprive Women’s Hiring Opportunities - A Field Experiment” (with Myongjin Kim, Jiawei Lyu, and Leilei Shen) - *under review*

“Fairness and Arbitration Mechanisms” - *under review*

WORK IN PROGRESS

“The Effect of Temporal Landmarks on Goal Actualization” (with Joel McGuire)

“Horizontal Product Differentiation in Two-Sided Markets”

“Specific Barriers to Entry for a Firm in a Two-Sided Market”

PREVIOUS EMPLOYMENT

Purdue University – **Research/Teaching Assistant**, August 2008 – August 2013

Central Michigan University – **Teaching Assistant**, August 2006 – May 2008

– **Web designer and IT assistant**, August 2006 – May 2008

Agis Computer (Romania) – **Product Manager**, August 2004 – August 2006

CNDPI Romsoft (Romania) – **Marketing Assistant**, September 2001 – August 2004

HONORS AND AWARDS

Purdue Research Foundation Grant – 2011-2012 for the paper “Price Structure in a Two-Sided Market – An Economic Experiment”

Krannert Certificate for Distinguished Teaching (Principles of Macroeconomics) - Summer 2010

Krannert Certificate for Outstanding Teaching (Principles of Macroeconomics) – Spring 2011

CONFERENCES AND SEMINARS

2021 Southern Economic Association Conference, Houston, TX

- “The Effect of Temporal Landmarks on Goal Actualization”

2020 Southern Economic Association Conference, New Orleans, LA

- “Do Marriage and Children Deprive Women’s Hiring Opportunities - A Field Experiment”

2020 International Industrial Organization Conference, Philadelphia, PA¹

- “Strategic Agents and Vertical Relationship in Media Markets”

2018 Southern Economic Association Conference, Washington DC, DC

¹ The paper was accepted, but the conference was canceled due to COVID-19

- “The effects of a larger contract zone under arbitration”
2017 *North-American Economic Science Association Conference, Richmond, VA*
- “The effects of a larger contract zone under arbitration”
2016 *Southern Economic Association Conference, Washington DC, DC – **invited***
- “Price Structure in a Two-Sided Market – An Economic Experiment”
2016 *University of Oklahoma* – seminar presentation;
- “Alpha-Final Offer Arbitration and Risk Preferences”
2014 *International Industrial Organization Conference, Chicago, IL – Northwestern University*
- “Price Structure in a Two-Sided Market – An Economic Experiment”
2012 *International Economic Science Association Conference, New York - New York University*
- “Alpha-Final Offer Arbitration and Risk Preferences”
2012 *North-American Economic Science Association Conference, Tucson, AZ*
- “Alpha-Final Offer Arbitration and Risk Preferences”

DEPARTMENTAL & UNIVERSITY SERVICE

- 2017 – present – Director of Experimental Economics Laboratory at OU
- 2018 – present – Honors Coordinator for Economics Department
- 2022 – present – Economics Club co-adviser
- 2020, 2021 – Member of Search Hiring Committee
- 2016 – 2021 – Departmental Research Liaison for undergraduate students
- 2018 – 2020 – Student Journal of Economics Advisor
- 2018 – 2020 – Member of Teaching Schedule Committee

ADVISING

Joel McGuire (MA of Economics) - Independent study - “The Effect of Temporal Landmarks on Goal Actualization”

REFeree SERVICE

Experimental Economics; Southern Economic Journal (2); Managerial and Decision Economics Journal (2); Journal of Behavioral and Experimental Economics; Group Decision and Negotiation; Journal of Economics.

AFFILIATIONS

Economic Science Association, American Economic Association, Southern Economic Association

SKILLS

Languages: English (fluent), French (conversational), Romanian (native)
Computer knowledge: SAS (Certified by SAS as a first level programmer), MatLab, Maple, STATA, Visual Basic, LaTeX, z-Tree