



(C) CORE (E) ELECTIVE

Credit Analysis (C)	Managing Economic Development Organizations (E)
Business Retention and Expansion (C)	Entrepreneurship and Small Business Development (E)
Community and Neighborhood Development (E)	Real Estate Development and Reuse (C)
Marketing and Attraction (E)	Workforce Development (E)

SATURDAY, OCTOBER 17, 2026

8 A.M. – NOON	CEcD Exam Prep Course
NOON – 1 P.M.	LUNCH
1 – 5 P.M.	CEcD Exam Prep Course

SUNDAY, OCTOBER 18, 2026

8 – 11 A.M.	CEcD Exam Prep Course	
11:10 A.M. – 1 P.M.	Economic Development Ethics	CEcD Exam Essentials Workshop
WELCOME AND OPENING CEREMONY		
2:15 – 2:55 P.M.	Orientation and Mentoring <i>Mandatory for first-time attendees</i>	
3 – 4:50 P.M.	Credit Analysis	Trends in Economic Development
5 – 7 P.M.		Politics in Economic Development

MONDAY - TUESDAY (8:00AM - 5:30PM) OCTOBER 19-20, 2026

12:00 PM - 1:30 PM -- LUNCH (AM & PM BREAK SERVICE)	Credit Analysis
	Business Retention and Expansion (BRE)
	Community and Neighborhood Development
	Marketing and Attraction

WEDNESDAY - THURSDAY (8:00AM - 5:30PM) OCTOBER 21-22, 2026

12:00 PM - 1:30 PM -- LUNCH (AM & PM BREAK SERVICE)	Managing EDOs
	Entrepreneurship and Small Business Development
	Real Estate Development and Reuse
	Workforce Development