

FOA Breakdown: Finding Key Information for Your Proposal

Jennifer O'Hern

Manager of Faculty Relations and Operational Excellence

Alice Zhang

Limited Submission Coordinator

Office of Research Services

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Learning Objectives

By the end of this session, you will be able to:

- Understand how funding opportunity announcements (FOAs) provide guidance for developing a sponsored project proposal
- Identify key components and requirements in an FOA
- Navigate funding opportunity resources

What is a Funding Opportunity Announcement (FOA)?

- Funding Opportunity Announcement (FOA) is a publicly available document by which a Federal Agency makes known its intention to award discretionary grants or cooperative agreements, usually as a result of competition for funds.
- Purpose: Provides specific guidelines and requirements for submitting sponsored project proposals.
- FOA may also be known as Notices of Funding Opportunities (NOFO), Requests for Proposals (RFPs), Request for Applications (RFA), Solicitations, Broad Agency Announcements (BAAs), etc.

FOA vs. Other Funding Opportunities

Funding Mechanism	Purpose	Issued By	Key Differences
FOA (Funding Opportunity Announcement)	Broad call for grant applications, outlining requirements and funding priorities.	Government agencies, private funders	Can include multiple funding types, longer application windows, general funding guidance.
NOFO (Notice of Funding Opportunity)	Essentially the same as an FOA; term used more frequently by U.S. federal agencies.	Government agencies (HHS, NIH, etc.)	Official term adopted by some agencies in place of FOA.
RFP (Request for Proposal)	A specific request for competitive proposals to fulfill a defined project or service.	Government, corporations, universities	More detailed requirements, often includes a contract-based deliverable.
Sponsored Project Solicitation	Invitation for funding within a focused area or initiative.	Foundations, institutions, organizations	Typically, narrower in scope than FOAs, targeting a specialized audience.
Broad Agency Announcement (BAA)	Solicits innovative ideas in scientific research and development.	Federal agencies (DOD, DARPA, etc.)	Used for procurement- based research rather than standard grants.

Non-Federal Agencies

- Non-federal (private and non-profit) grant-making organizations do not usually have defined FOA type as federal agencies do.
- The type of FOA will often vary from one private agency to another.

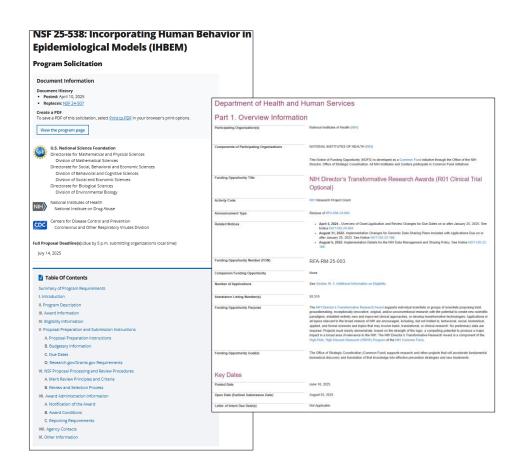




Key Components of an FOA

While specific layouts may vary by agency, most FOAs include the following key sections:

- 1. Overview
- 2. Program Description & Goals
- 3. Eligibility Criteria
- 4. Due Dates & Submission Details
- 5. Award Information
- 6. Budgetary Information
- 7. Review & Selection Criteria
- 8. Award Administration



Program Description & Goals

- A clear understanding of the program's goals and the sponsor's priorities is critical for developing a competitive proposal that aligns with the agency's funding objectives.
- This is essential for the Principal Investigator (PI), Co-Principal Investigator (Co-PI), and other key personnel responsible for developing or writing the technical scope and proposed activities of the proposal.
 - Ask yourself early on: Does your research align with the funding agency's mission and current programmatic focus?



Eligibility Criteria

When reviewing a FOA, one of the first things you should look at is the eligibility criteria. This section tells you who can apply for the funding opportunity. Eligibility may be based on several factors, including:

- PI Eligibility
- Institutional Eligibility



Limited Submissions

NSF

Limit on Number of Proposals per Organization: 1

An organization may only submit one proposal to the RII-FEC competition as lead. However, an organization may serve as a non-lead in a collaborative submission or as subawardee on any number of additional proposals.

Dept. of Ed.

Eligible Applicants: Institutions of higher education (as defined in section 101 of the Higher Education Act of 1965, as amended (HEA)), consortia of such institutions, and other public and private nonprofit institutions and agencies including State higher education agencies as defined in 20 U.S.C. 1003(22). An eligible entity may submit only one (1) grant application under an area of national need as the lead applicant. An entity can be included as a partner in multiple applications.

NEH

Faculty nomination

If you are tenured or on a tenure track and teach full time at an institution of higher education that is not <u>exempt from nomination</u>, your institution must nominate you to apply for a Summer Stipend. <u>Institutions of higher education in the United States and its jurisdictions may each nominate one faculty member per deadline. Faculty members of any rank, who have not held a previous award for individuals, are eligible for nomination. Self-nominations are not allowed.</u>

Limited Submissions

What to do when you identify a funding opportunity as a limited submission:

- Check the limited submissions webpage: https://www.ou.edu/research-norman/research-services/funding-opportunities/limited-submissions ORS may have already identified this limited submission. If the funding opportunity is listed on this webpage, click the "Internal Application" link for instructions on applying for the internal competition.
- If the opportunity is not listed on the limited submissions webpage, notify us at ors limitedsubs@ou.edu.

Due Dates

Reviewing the dues dates is necessary for timely planning and routing of the proposal to the Office of Research Services (ORS).

- FOAs typically include multiple key dates:
 - Letter of Intent (LOI) Deadline
 - Pre-Application or Concept Paper Deadline
 - Full Proposal Deadline
- Remember the three-day deadline submission policy to ORS.

Submission Details

When preparing a proposal, it's important to carefully review the submission requirements outlined in the FOA.

- Proposal Delivery Requirements
- Required Components





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Budgetary Information

- Allowable costs
- Indirect costs
- Cost sharing
- Other Institutional commitment requirements

Award Information







Total funding amount

Number of awards

Type of Award

Review & Selection Criteria

The Review criteria define the specific elements reviewers are asked to evaluate when scoring applications.

- Scientific Merit
- Innovation
- Feasibility
- Broader Impacts



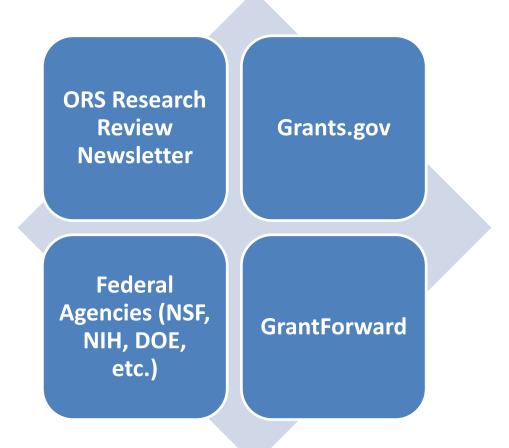
Award Administration

Once your proposal is funded, managing the award in compliance with sponsor expectations is essential.

- Terms and Conditions
- Reporting Requirements



Funding Opportunities Resources



Tips

- 1. Start the process early. Submit your Infosheet as soon as you know you're interested in the opportunity!
- 2. Read the Entire Document Carefully. Review all sections thoroughly—especially eligibility criteria, deadlines, and funding restrictions.
- 3. Note Compliance & Submission Requirements.

 Many FOAs specify formatting, required attachments, or certifications. Missing even small details can lead to disqualification.
- **4. Seek Clarifications Early.** If something is unclear, reach out to ORS for guidance.
- **5.** Use Available Resources. Look for FAQs, webinars, or agency guidance documents to help interpret the FOA.



Resources

• ORS Website: https://www.ou.edu/research-norman/research-services/

ORS Training Website:
 https://www.ou.edu/research-norman/research-services/training

ORS FAQs: https://www.ou.edu/research-norman/research-services/faq

 Center for Faculty Excellence (CFE); The Research & Creative Activities Team: https://www.ou.edu/cfe/research

- ProposalShortTips.pdf
- Proposal Development Page



Contact Information

- Research Information Services
 (ris@ou.edu) can answer general
 questions or direct you to the appropriate
 person
- Sogol Rasouli, Associate Director of Research Information Services (Sogol.rasouli@ou.edu)
- Bonnie VanWinkle, Associate Director, Proposal Services (<u>bvanwinkle@ou.edu</u>)
- Leslie Flenniken Kelly, Associate Director of Award Administration (<u>lflenniken@ou.edu</u>)
- Jennifer O'Hern, Faculty Relations and Operational Excellence Manager (jennifer.ohern@ou.edu)



CoRA for Frequently Asked Questions and Website Navigation



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ABOUT 🤊

RESEARCH SERVICES *

RESEARCH SUPPORT ▼

CORPORATE PORTAL

CENTERS & INSTITUTES ▼

NEWS & EVENTS

Office of Research Services

Federal Grant and Assistance Directives FAQ Now Available

In a recent **communication**, President Harroz acknowledged questions and concerns raised by recent federal executive orders and Executive Branch communications related to federal assistance and grants essential to the university's research enterprise. **Additional information is now available online** and will be updated as needed.

The goal of the Office of Research Services (ORS) under the Vice President for Research and Partnerships (VPRP) is to function as a highly trained, customer service-oriented organization whose primary purpose is to support externally funded research and sponsored activities within the university community. ORS has responsibility for pre-award and award administration on the Norman campus and Norman campus-related programs on the Tulsa campus. ORS is the institutional unit authorized by the Board of Regents to submit proposals to and accept awards from external entities for financial support in the form of grants, contracts, and cooperative or other agreements.

For general questions, call the ORS main phone number, (405) 325-4757, or contact us at ris@ou.edu.

Calculate Your Submission Processing Timeline(MM/DD/YYYY):

mm/dd/yyyy 📰

Quick links

Submit Proposal Information Sheet

Cayuse Research Administration

Staff Directory

Obtaining Accounts and Registrations

https://www.ou.edu/research-norman/researchservices/home





Questions

